<u>Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore</u> <u>Shri Vaishnav School of Management</u>

BBA II Semester (Marketing)

Choice Based Credit System (CBCS) (2024-2028)

S. No.	Course Category	COURSE CODE	COURSE NAME	Examination Scheme					Teachin		ıg		ŚŚ
				THEORY			PRACTICAL				1	\mathbf{N}	MARKS
				End Sem University Exam (60%)	Two Term Exam (20%)	Teachers Assessment* (20%)	End Sem University Exam (60%)	Teachers Assessment* (40%)	Th	Т	Р	CREDITS	TOTAL MA
1	MAJ	BBA201	Fundamentals of Organization Behavior	60	20	20	0	0	3	0	0	3	100
2	AECC	ML307	Environmental Management and Sustainability	60	20	20	0	0	4	0	0	4	100
3	MAJ	BBA203	Fundamentals of Consumer Behavior	60	20	20	0	0	3	0	0	3	100
4	MIN	BBA204	Basics of Training and Development	60	20	20	0	0	3	0	0	3	100
5	MIN	BBA205	Fundamentals of Cost Accounting	60	20	20	0	0	3	0	0	3	100
6	GE		Generic Elective Course - II	Credit Scheme will be as per the syllabus of the respective Generic Elective Course 4 100									
				300	100	100	0	0	16	0	0	20	600
*Teacher Assessment shall be based following components: Quiz/Assignment/Project/Participation in Class, given that no component shall exceed more than 10 marks.													

Chairperson Board of Studies Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore Chairperson Faculty of Studies Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore

Controller of Examinations Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore Registrar Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore Vice Chancellor Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore